



# adapting in our changing INDUSTRY



2022 Annual Conference & Golf Tournament

Flagstaff Little America & Aspen Valley Golf Club

September 12-14

## 2022 Sponsors

Diamond



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Message from the President

Welcome and thank you for joining us at the 2022 APMA Annual Conference and Golf Tournament. We are very excited to be back in Flagstaff and hope you enjoy the fall weather in the pines.

Since 1967, APMA has represented the fuel industry in Arizona. This year’s Conference theme “Adapting in Our Changing Industry” recognizes how we have all bent but not been broken. Our members have

modified and evolved to navigate through the toughest of times. APMA is blessed to represent such a resilient group!

We have an exciting line up of presentations on Tuesday and great networking opportunities throughout the Conference.

I want to thank this year’s Conference Committee for putting together these plans: Desirae Outcalt with Bell Bank, Tyler Herzog with Miller Oil, and of course the Committee Chair Josh Kinsey with Offen Petroleum. I also want to thank Vonna Maka with Offen Petroleum and Alyssa Williams with Williams and Associates for their help during the event.

Please make a contribution to the APMA PAC while you are here. A QR code is included in this program for your convenience. PAC dollars are an investment in a successful legislative session and we are in a very critical election year.

As always, we are appreciative of our outstanding sponsors. Their support makes the Association’s achievements possible.

Hope we get a chance to meet or catch up!

Jess Miller  
President

APMA Officers

Jess Miller, Miller Oil and Diamond Trucking—President  
Josh Kinsey, Offen Petroleum—Vice President  
Jason Davis, Arizona Fuel Distributors—Past President  
Dave Alexander, Caljet—Treasurer

APMA Board of Directors

David Armstrong, Ballard Spahr  
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- \* Why make a contribution to APMA PAC? PAC dollars work hard for you. They are invested in pursuing and achieving a successful legislative session at the state level.
- \* *Our goal is that when any legislator or regulator thinks about a potential law or regulation affecting our members, they call APMA first to get our input.*
- \* APMA formed APMA PAC in 2014. It has raised over \$50,000.
- \* PAC donations must be obtained from personal, not corporate funds. Contributions are not tax deductible. No refund of any kind is allowed.



Scan this QR code to make your donation directly online!

## APMA Scholarship Foundation Awards Record \$100,000 in 2022

The APMA Scholarship Foundation (“the Foundation”) made its 2022 scholarship awards to eighteen students **worth \$100,000** if eligibility requirements are satisfied.

“We have achieved our goal of giving out \$100,000 this year and with this impressive slate of candidates, it feels great,” said Foundation President Dave Alexander.

Since its formation in 2007, the Foundation has paid out over \$545,000 in scholarship awards to 120 students. “This Foundation activity is possible because of the hard work of the Scholarship Trustees and our many generous supporters – thanks to every one of you,” noted Foundation Treasurer Amanda Gray.

The Champlin Memorial Scholarship was awarded to Makenzie Miller. Makenzie is attending Northern Arizona University and pursuing a nursing degree. The Champlin Memorial Scholarship is named for longtime APMA and Foundation supporters Bill and Ann Champlin.

Applicants participated in an application and interview process before being selected for awards varying from \$10,000 to \$2,000. To maintain their eligibility, awardees must sustain a 3.0 cumulative grade point average.

Scholarships are available for APMA member employees who are earning a degree to advance in their company as well as employees’ dependents, spouses, children or grandchildren who are high school seniors, college undergraduates or graduate students. Any accredited post-secondary program, including trade schools, qualifies.



Makenzie Miller



Showmik Alam



Ali James



Alexandra Bloom



Conner Anderson



Cristina Luera



Gwendlyn Righy



Hayden Montgomery



Mallorie Luitweiler



Lauren Schwartz-Olson



Julia Johnson



Blake Huenmeyer



Albert Rivera



Alex Tarnopolski



Genaro Parra



Josh Tidwell



Vivianne Bendbrook



German Parra



## Presentation Speakers

### Kyle Cassidy, *Circle K Stores, Inc.*

Kyle works as the Fuel Operations Director at Circle K Stores and also serves on the APMA Board of Directors.

### Senior Special Agent Roger Fuentes, *US Secret Service*

SSA Fuentes has 26 years of federal law enforcement experience, 22 with the Secret Service. He is the group leader for the Orlando Cyber Fraud Task Force, conducting high-level investigations of international criminal groups.

### Lt. Corey Kissinger, *Florida Department of Agriculture and Consumer Service*

Lt. Kissinger has been involved in law enforcement for ten years. He is specialized in financial fraud including identity theft, credit card skimming, fuel theft crime and organized schemes to defraud.

### Amanda Gray, *Arizona Petroleum Marketers Association*

Since 2012, Amanda has served APMA as its Executive Director, designated lobbyist, member liaison, event planner, magazine editor and more. Prior to that, she practiced civil litigation for the Minneapolis City Attorney’s Office. She graduated from ASU and the University of St. Thomas School of Law.

### Austin Harrison, *Energy Marketers of America/Squire Patton Boggs*

Austin represents EMA as a voice for fuel marketers on Capitol Hill and before federal regulatory agencies. He has worked for both a US Senator and a US Representative. He holds a J.D. and an M.P.S. from the University of Arkansas.

### Tony Bradley, *Arizona Trucking Association*

As the President and CEO of the ATA, Tony has managed the association and its staff to further its goals for nearly a decade. He has worked in lobbying for 13 years. He earned both a B.A. and a J.D. from ASU.





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## APMA 2022 Annual Conference & Golf Tournament Schedule of Events

### Monday, September 12. Flagstaff Little America.

- 3—4:30 pm APMA Board of Directors Meeting (Boardroom)
- 4—7 pm Conference Registration (East Lawn)
- 5—7 pm PAC Silent Auction & Welcome Reception (East Lawn)

### Tuesday, September 13. Flagstaff Little America.

- 7 am—1 pm Registration (Flagstaff Room)
- 7:30—8:30 am Breakfast Buffet (Flagstaff Room)
- 8:30 am President's Welcome
  - Jess Miller, *Miller Oil & Diamond Trucking*
  - Fuel Theft and Pulsar Manipulation
    - Kyle Cassidy, *Circle K Stores*
    - Senior Special Agent Roger Fuentes, *US Secret Service*
    - Lt. Corey Kissinger, *FL Dept. of Agriculture and Consumer Services*
- 9:45 am Government Relations Jeopardy
  - Amanda Gray, *APMA*
- 10:30 am Federal Issues Updates
  - Austin Harrison, *EMA/Squire Patton Boggs*
- 11am USA-IT and Illicit Markets
  - Tony Bradley, *Arizona Trucking Association*
- 12—1 pm Plated Lunch (Flagstaff Room)
- 12:30—1:30 pm HUNCH LUNCH EVENT—10 Years from Now

### Tuesday, September 13. Flagstaff Little America (continued).

- 1:30—6 pm Afternoon at Leisure
- 6—7 pm Signature Reception (Ponderosa Room)
- 7—9 pm Signature Dinner and Trivia (Flagstaff Room)

### Wednesday, September 14. Aspen Valley Golf Club.

- 8 — 8:45 am Check In
- 9 am Shotgun Start
- 1:30 – 2:30 pm Awards Lunch

